

### **First Financial Corporate Services, Inc. to Join JA Mitsui Leasing, Ltd. Family of Companies**

Placentia, CA – June 12, 2019 – First Financial Corporate Services, Inc. (FFCSI) a major independent provider of equipment leasing and financial solutions in the U.S. and Canada today announces the signing of a definitive acquisition agreement with JA Mitsui Leasing, Ltd. Under the agreement, JA Mitsui Leasing, Ltd. (JAML), headquartered in Tokyo, through its subsidiary JA Mitsui Leasing USA Holdings, Inc. will acquire 100 percent of First Financial Corporate Services, Inc. and the majority of its holdings.

JA Mitsui Group (JAMG) is expanding operations in North America, and will combine FFCSI's infrastructure, expertise, and people with JAMG's financial strength and customer network to expand leasing services offered in North America.

Established in 2000, FFCSI helps customers acquire new technologies in three key markets: Healthcare, Warehouse Automation, and Information Technology. "Over the years, our dedication to these core markets has proven that we have the knowledge needed to provide our customers with creative solutions while evolving in these dynamic markets," said Tom Slevin, FFCSI's Co-Founder & Co-President. "Our new relationship with JA Mitsui will provide tremendous opportunities for us to expand our presence while exploring new opportunities to reach a broader customer base."

Richard Stebbins, FFCSI's Co-Founder & Co-President added, "we are very pleased to join the JA Mitsui leasing family and serve as the cornerstone of their growth strategy throughout the U.S. and Canada. Upon completion of the acquisition, our current management and team will remain in place, and the company will continue to use the First Financial Corporate Services, Inc. brand we have built. Our customers, vendors and partners will continue to receive the same outstanding service and support that have been the building blocks of First Financial for almost 20 years."

"Ours is a people-based business and our long-term success truly belongs to our remarkable team who continually elevate the customer experience and are experts in their respective industries," noted John Sandoval, FFCSI's CFO & COO. "During this integration, I look forward to growth opportunities as we extend our services into new markets and leverage JA Mitsui's great people, customer relationships and brand recognition."

CrestMount Advisors served as financial advisor to FFCSI.

#### **About First Financial Corporate Services, Inc.**

FFCSI is an independent provider of equipment leasing and financial solutions for businesses and healthcare providers using technology. The company assists in the management of equipment lifecycles and acquisition of new technology in three main markets: healthcare, material handling and automation, and information technology. Headquartered in Southern California, FFCSI has multiple regional office locations across the U.S. and Canada including Baltimore, Charleston, Chicago, New England, Hoboken, Orange County, Phoenix, San Francisco and Ontario, Canada. For additional information, please visit the company's website at [www.ffcsi.com](http://www.ffcsi.com).

#### **About JA Mitsui Leasing, Ltd.**

JAML is a Japanese equipment leasing company providing leasing and financial solutions in Japan and Globally (offices in Asia and North America), with total operating assets of over US \$10 billion. Its primary shareholders are: The Norinchukin Bank and Mitsui & Co., Ltd., both A rated. JAML also carries its own A-rating, which facilitates JAML to provide efficient asset acquisition solutions to its client network through multiple origination channels.Hello, world

### **First Financial Hires New Vice President, Regional Sales Manager to Support Growth in Healthcare Sector**

Orange County, CA – August 27, 2018 – First Financial Corporate Services, a major independent provider of equipment leasing and financial solutions in the healthcare industry announces that Kristin L. Brown has joined the company as Regional Vice President of Sales. Brown will be responsible for expanding and supporting the company's healthcare industry customer base throughout the Southeast, and managing a new office located in Pensacola, FL.

"Kristin's impressive track record of driving sales revenue and maintaining long-standing relationships in the healthcare industry makes her a perfect fit for First Financial," said David Sanborne, National Sales Manager and Senior Vice President. "We're thrilled to welcome Kristin to our team and are excited to see our healthcare division thrive under her development efforts."

Most recently, Brown worked as the Women's Healthcare Product Specialist for Siemens Healthineers, a global Healthcare Solutions Company covering Alabama, Florida and Georgia. Prior to that, Kristin spent over 10 years with Philips Medical Capital offering Healthcare Leasing Solutions to the Philips Healthcare customer base in the Southeast. In addition to supporting a large team of account executives as an in-house Financial Specialist, Brown also developed and maintained leasing/financing relationships with many large IDNs and Institutional Healthcare entities throughout the Southeast.

Headquartered in Southern California, First Financial has multiple regional office locations across the U.S. and Canada including Baltimore, Charleston, Chicago, Dover, Hoboken, Orange County, Phoenix, San Francisco and Ontario, Canada. Brown will work from the new office in Pensacola, Florida and can be reached directly at 770-826-4351 or by email at [kbrown@ffcsi.com](mailto:kbrown@ffcsi.com).

#### **About First Financial Corporate Solutions**

First Financial is an independent provider of equipment leasing and financial solutions for businesses and healthcare providers evolving with technology. The company assists in the management of equipment lifecycles and acquisition of new technology in three main markets: healthcare, material handling and automation, and information technology. The company has been recognized regularly by Monitor magazine as a Top 25 Private Independent lessor. For additional information, please visit the company's website at [www.ffcsi.com](http://www.ffcsi.com).Hello, world

### **First Financial Brings Elise Hardy on Board as Regional Vice President**

Orange County, CA – January 16, 2018 – First Financial Corporate Services, Inc., an independent provider of equipment leasing in the material handling and automation industry announces that Elise Hardy has joined the company as Regional Vice President of Sales. Managing a new office in Baltimore, MD, Hardy will work as a material handling specialist and be responsible for increasing sales, driving growth and enhancing the customer experience.

"Elise is deeply rooted in the material handling industry and we're thrilled to welcome someone of her caliber to our team," said David Sanborne, National Sales Manager and Senior Vice President. "We look forward to utilizing her years of expertise to accelerate growth and broaden our customer support within First Financial's material handling and warehouse automation space."

Most recently, Hardy worked as Regional Vice President of Sales at Element Fleet Management, a global fleet management company. She was responsible for managing large enterprise customers in the Material Handling sector and providing her customers with unwavering service. Hardy has also served as an account manager for Eastern Lift Truck Company, where she was responsible for sales of new and used forklifts and other equipment in the Pennsylvania territory.

Headquartered in Southern California, First Financial has multiple regional office locations across the U.S. and Canada including Baltimore, Charleston, Chicago, Hoboken, Orange County, Philadelphia, Phoenix, San Francisco, and Ontario, Canada. Hardy will work out of the Baltimore office, and can be reached directly at 410-428-1315, or by email [ehardy@ffcsi.com](mailto:ehardy@ffcsi.com).

#### **About First Financial Corporate Services, Inc.**

FFCSI is an independent provider of equipment leasing and financial solutions for businesses and healthcare providers using technology. The company assists in the management of equipment lifecycles and acquisition of new technology in three main markets: healthcare, material handling and automation, and information technology. Headquartered in Southern California, FFCSI has multiple regional office locations across the U.S. and Canada including Baltimore, Charleston, Chicago, New England, Orange County, Phoenix, San Francisco and Ontario, Canada. For additional information, please visit the company's website at [www.ffcsi.com](http://www.ffcsi.com).Hello, world

### **First Financial Expands Syndication Operations with Appointment of Patricia Clifford**

ORANGE COUNTY, CA – January 30, 2017 – First Financial Corporate Services, Inc. (FFCSI), an independent provider of equipment leasing and financial solutions, today announced that leasing industry veteran Patricia Clifford has re-joined the company as Syndication Manager. In her new role, Ms. Clifford will manage key relationships with existing syndication partners, and establish new opportunities with banks, lessors and third-party intermediaries as the company seeks to expand its financing capabilities.

"Pat built a distinguished career developing syndication programs that increase activity and revenue, and has an impeccable reputation within the finance community," said Richard Stebbins, Co-Founder and Co-President. "As we continue to enhance our capital market activities and prepare for another year of growth, we see this as an opportune time to welcome Pat back as a member of the First Financial team."

Ms. Clifford comes to First Financial with over 30 years of commercial leasing experience, in the areas of business development, risk management and syndication. Most recently,

She served as SVP, Syndication Manager at Huntington Bank, where she was responsible for the structuring and syndication of equipment lease and loan transactions. Ms. Clifford also held executive management positions with JP Morgan Chase, and was a Director of Pitney Bowes Capital Markets team.

#### **About First Financial Corporate Services, Inc.**

Headquartered in Orange County, CA, First Financial is one of the largest independent equipment leasing companies in North America. The company provides flexible and cost-effective financing solutions for a broad range of equipment types including healthcare, material handling & logistics, and information technology. First Financial works with companies of all sizes and in almost every segment, from middle market companies, vendors, dealers and hospitals, to Fortune 500 corporations, with transactions ranging from \$50,000 to more than \$15 million.

Consistently recognized by Monitor magazine as a Top 20 Private Independent lessor, First Financial also appears on the Inc. 5000 list of the fastest growing companies in America and has multiple regional office locations across the U.S. and Canada. For additional information, please visit the company's website at [www.ffcsi.com](http://www.ffcsi.com). Hello, world

---

Monitor Top 100 2016 – Download PDF Hello, world

---

<https://www.monitordaily.com/news-posts/first-financial-appoints-john-sandoval-as-cfo-and-coo/> Hello, world

#### **First Financial Appoints John Sandoval as CFO and COO**

**Placentia, CA** – June 9, 2015 – First Financial Corporate Services, Inc. (FFCSI), an independent provider of equipment leasing and financial solutions, today announces the hiring of John Sandoval to serve in a dual role as Chief Financial Officer and Chief Operating Officer. Mr. Sandoval will be responsible for the daily finance and operations of the company, and will further assist in the company's continued growth plans.

Mr. Sandoval joins First Financial with over 25 years of leasing, finance, and strategic business development experience. He most recently served as Executive Vice President of CHG-MERIDIAN USA where he helped start and grow the US & Canadian operations of CHG-MERIDIAN.

"We are extremely pleased to have someone with John's experience and leadership capabilities as our new CFO and COO," said Tom Slevin, Co-Founder and Co-President. "He will be a great complement to our existing team."

Prior to joining First Financial, Mr. Sandoval was responsible for nearly all facets of the US operations at CHG-MERIDIAN USA. He also helped grow two other start-up operations during his career, including Bank of the West's Direct Bank Equipment Leasing Group, and City National Bank Equipment Leasing. He is a graduate of the University of Colorado with degrees in Finance and Economics, and holds an MBA from the University of Southern California where he focused on Entrepreneurship and Marketing.

"John is a seasoned leasing and banking veteran with a superb track record in financial and strategic management," said Richard Stebbins, Co-Founder and Co-President. "He has a keen understanding of operations, which will help us implement greater efficiencies and drive sustainable results."

#### **About First Financial Corporate Services, Inc.**

For more than 15 years, FFCSI has been a trusted provider of healthcare, IT, and material handling equipment leasing to commercial clients and hospitals throughout the U.S. FFCSI delivers flexible and cost-effective financing solutions for a broad range of equipment types, designed to help its clients manage equipment lifecycles and maximize the cost-effectiveness of capital acquisitions.

Headquartered in Southern California, First Financial has multiple regional office locations across the U.S. and Canada including Atlanta, Chicago, Dallas, Los Angeles, New Jersey, New York, Philadelphia, Phoenix, San Francisco, Seattle, and Ontario, Canada. For additional information, please visit the company's website at [www.ffcsi.com](http://www.ffcsi.com). Hello, world

---

Monitor Top 100 2015 – Download PDF Hello, world